

Charles Rossini

Executive Coach



Charles is a Senior Finance Executive with over 30 years of varied commercial experience in Australian and US based entities. He has held a range of finance and leadership roles in a range of industries including pharmaceutical, publishing and advertising, automotive engineering, and financial services.

Charles is an excellent communicator, who can confidently work with all levels within a business. He has led finance, risk and operations teams of various sizes, geographies and levels of experience. His approach is underpinned by developing good relationships quickly which allows him to get things done!

Charles' primary approach to coaching has been to help those that he coaches and mentors, identify the gaps between what is expected and what is currently in place, (usually for a specific challenge or opportunity) and therefore help them to identify what options are available to bridge the gap.

By providing guidance and identifying various experiential tools that could be useful, this approach empowers the coachee to not only successfully navigate the requirements of the current requirement, but provides knowhow and a playbook for how to confidently approach similar situations on an ongoing basis.

Charles is passionate in how he can use his experience and knowledge to help others achieve their goals and objectives, if they need some assistance in doing so.

Charles is married with two adult children and lives in the Northern Beaches of Sydney.

COACHING EXPERIENCE

* Coached an MD in the aged care sector in preparing a business case for investment funding, that was presented to the Board for approval.

* Coached and mentored a cohort of students participating in the AGSM EMBA program during their executive year component.

* Coached numerous finance teams through multiple transformation projects and structural changes, related to either technology changes (SAP implementation), or corporate transactions (merger of private companies into a larger existing corporate structure).

* Lead Executive Leadership teams through change management related to merger and acquisition and Due Diligence requirements.

EXPERTISE / SPECIALISATION

- Leadership Development
- Business Strategy
- Business planning & forecasting
- Deal negotiation
- Budget compilation & monitoring
- Process Improvement
- Planning and Analysis
- Coaching and Counselling
- Risk Management
- International Business Management
- Board Director and Company Secretarial

BUSINESS EXPERIENCE

- Pharmacy Platform Pty Limited
CFO: 2020-2022
- Micanthross Pty Limited
MD/Consultant: 2019 - 2020
- Fiserv Inc
CFO APAC: 2011-2019
- Micanthross Pty Limited
MD/Consultant: 2009 - 2011
- Equigroup Limited
Chief Commercial Director: 2000-2009
- Bishop Technology Group
Group FC: 1994-2000

EDUCATION / BUSINESS COACHING

- GAICD - Australian Institute of Company Directors: 2023
- MBA (Executive) - Australian Graduate School of Management: 1998
- ACA - Associate of the Institute of Chartered Accountants: 1989
- Bachelor of Commerce, Accounting, Finance and Information Systems - University of New South Wales: 1986



COACHING GROUP