

ANA MARIA MAIA GONÇALVES

EXECUTIVE COACH



Qualifications

Masters, Law (Portugal)

Executive Certificate, Positive Psychology Coaching (UTS Sydney)

Accreditations/Instruments

360 assessment Suite, Global Leadership Profile (GLP), MBTI, FIRO-B, Hogan, Workplace Big Five, Conflict Dynamics Profile, Foundations in Positive Psychology (University of Pennsylvania), Leadership Mindset Indicator and expert in mindset development (Adeption), Certified Mediator (ICFML, IMI, Alliance of Organisations For Mediation Standards), Human Development Professional Certified (AHDO), Certified Action

Learning Coach (WIAL), International Coach Federation (ICF) Master Certified Coach (MCC).

Areas of specialisation

Global Mindset, Leading Virtual Teams, Communication, Influence, Learning agility, Self-awareness.

Experience

Ana offers consulting and coaching services to corporate clients in USA, Latin America, Europe and Australasia. Her practice areas include executive coaching, workshop facilitation, leadership development, 360 feedback and cross-functional team effectiveness.

She coaches senior leaders in various industries such as IT, Utilities, Oil & Gas, Research and Engineering Services, Construction and Financial Services.

Ana draws from 25 years of experience as an IT industry executive, as an executive coach, and also as a conflict resolution expert and trainer. Ana has held C-suite positions in multinational corporations for more than 15 years and has been practicing as an attorney specializing in commercial negotiations and NGO work in Brazil and Portugal. She is a regular lecturer in international conferences on conflict prevention, resolution and negotiation and delivers conflict resolution courses in various universities in Europe.

As an International Coach Federation (ICF) Master Certified Coach (MCC), Ana coaches C-suite and Senior Leaders to help find their responses to challenges in highly volatile and uncertain environments. At Microsoft, she led a team of more than 150 customer support professionals before launching successfully a highly strategic Regional Support Center in Europe. Thanks to her senior management experience, she has a detailed understanding of the nature of cross-border business and its complexities in a globalized business environment. Ana's diversified experience give her the unique ability to assist her clients to think beyond the usual boundaries of problem-solving.

Ana has strong intercultural skills; she has lived, worked and traveled in many countries (Portugal, France, Australia, USA, Malaysia, Singapore), and she recognizes and adapts easily to a wide range of different demands and settings. She is trilingual English, Portuguese, and French. She lives in Singapore with her husband and enjoys sailing and photography.